



COMPARISON OF PLANS

The chart below provides a quick comparison of the different types of qualified retirement plans. For a more detailed analysis of these plans, please visit our website at www.julyservices.com or let us illustrate how one of the plans might work for you with a custom plan illustration.

TYPE OF PLAN	BENEFITS	LIMITATIONS	TYPICAL PLAN SPONSOR
TRADITIONAL PROFIT SHARING	<ul style="list-style-type: none"> Discretionary Contributions Unlimited Investment Choices Vesting Schedules Low Setup / Administration Costs Up to 2 Year Eligibility Period 	<ul style="list-style-type: none"> 25% Deduction Limit High Funding Costs No Employee Deferrals Possible Required Contributions 	Employer needing tax deductions and wishing to provide equal contributions to all employees
NEW COMPARABILITY PLAN	<ul style="list-style-type: none"> Maximizes Contributions for HCEs Up to \$49,000 contributions for HCEs Discretionary Contributions Vesting Schedules Up to 2 Year Eligibility Period Can be a Stand-Alone Profit Sharing Plan or Part of a Traditional or Safe Harbor 401(k) Plan 	<ul style="list-style-type: none"> 25% Deduction Limit No Employee Deferrals Will not work for employers with younger Highly Compensated Employees 	Employer needing tax deductions and wishing to maximize contributions for Highly Compensated Employees and business owners
TRADITIONAL 401(K) PLAN	<ul style="list-style-type: none"> Employee Deferrals Permitted Discretionary Matching Contributions Discretionary Profit Sharing Up to 1 Year Eligibility Period Vesting Schedules 	<ul style="list-style-type: none"> ADP Test May Limit HCE Deferrals 25% Deduction Limit for Employer Contributions (excluding deferrals) Possible Required Contributions 	Employers wishing to provide employees with the ability to fund their own retirement accounts.
SAFE HARBOR 401(K) PLAN	<ul style="list-style-type: none"> Same as Traditional 401(k) Plans Not subject to the ADP Test Employees Can Contribute \$16,500 Permit Discretionary Contributions 	<ul style="list-style-type: none"> Required, Fully-Vested Contributions (usually a 3% contribution for eligible employees) 25% Deduction Limit for Employer Contributions (excluding deferrals) 	Employers wishing to provide employees with the ability to fund their own retirement accounts. Also good for companies where participation is low.
DEFINED BENEFIT PLAN	<ul style="list-style-type: none"> Much larger contributions Annual Benefit of up to \$195,000 	<ul style="list-style-type: none"> High Cost of Administration Volatile Required Contributions 	Employer with high, steady income. Owners age 53 to 56.