

This document shows hypothetical examples of Cash Balance Plans for different companies.

Introduction



- This document shows hypothetical examples of Cash Balance Plans
- Actual results will vary based on company demographics
- Call JULY today and we will prepare a nocost report to illustrate how a Cash Balance Plan will work for you

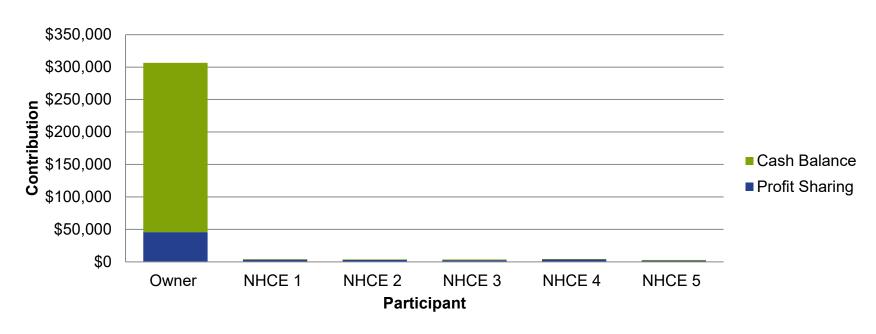


One Owner – Maximum in Both Plans

EE	Age	Plan Comp.	Deferrals	Profit Sharing	Contribution Credit	Total Contribution w/o deferrals
Owner	50	\$345,000	\$30,500	\$46,000	\$260,475	\$306,475
NHCE 1	50	\$50,000	\$5,000	\$3,550	\$800	\$4,350
NHCE 2	40	\$45,000	\$3,000	\$3,195	\$800	\$3,995
NHCE 3	35	\$40,000	\$1,500	\$2,840	\$800	\$3,640
NHCE 4	30	\$35,000	\$500	\$3,500	\$800	\$4,300
NHCE 5	25	\$30,000	\$0	\$2,130	\$800	\$2,930
% to Owner				75.1%	98.5%	94.1%



One Owner – Maximum in Both Plans





Two Owners – Maximum in Both Plans

EE	Age	Plan Comp.	Deferrals	Profit Sharing	Contribution Credit	Total Contribution w/o deferrals
Owner	55	\$345,000	\$30,500	\$46,000	\$300,150	\$346,150
Owner	50	\$345,000	\$30,500	\$46,000	\$260,475	\$306,475
NHCE 1	45	\$50,000	\$5,000	\$3,550	\$800	\$4,350
NHCE 2	40	\$45,000	\$3,000	\$3,195	\$800	\$3,995
NHCE 3	35	\$40,000	\$1,500	\$2,840	\$800	\$3,640
NHCE 4	30	\$35,000	\$500	\$2,800	\$800	\$3,600
NHCE 5	25	\$30,000	\$0	\$2,130	\$800	\$2,930
% to Owners				86.4%	99.3%	97.2%



Two Owners – Maximum in Both Plans

