

This document shows hypothetical examples of Cash Balance Plans for different companies.

Introduction



- This document shows hypothetical examples of Cash Balance Plans
- Actual results will vary based on company demographics
- Call JULY today and we will prepare a nocost report to illustrate how a Cash Balance Plan will work for you

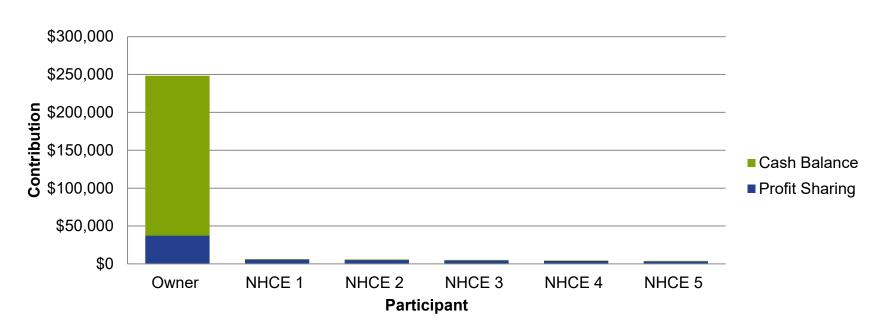


One Owner – Maximum in Both Plans

EE	Age	Plan Comp.	Deferrals	Profit Sharing	Contribution Credit	Total Contribution w/o deferrals
Owner	50	\$305,000	\$27,000	\$40,500	\$232,406	\$272,906
NHCE 1	50	\$50,000	\$5,000	\$3,550	\$800	\$4,350
NHCE 2	40	\$45,000	\$3,000	\$3,195	\$800	\$3,995
NHCE 3	35	\$40,000	\$1,500	\$2,840	\$800	\$3,640
NHCE 4	30	\$35,000	\$500	\$3,745	\$800	\$4,545
NHCE 5	25	\$30,000	\$0	\$2,130	\$800	\$2,930
% to Owner				72.4%	98.3%	93.3%



One Owner – Maximum in Both Plans





Two Owners – Maximum in Both Plans

EE	Age	Plan Comp.	Deferrals	Profit Sharing	Contribution Credit	Total Contribution w/o deferrals
Owner	55	\$305,000	\$27,000	\$40,500	\$272,518	\$313,018
Owner	50	\$305,000	\$27,000	\$40,500	\$232,410	\$272,910
NHCE 1	45	\$50,000	\$5,000	\$3,550	\$800	\$4,350
NHCE 2	40	\$45,000	\$3,000	\$3,195	\$800	\$3,995
NHCE 3	35	\$40,000	\$1,500	\$2,840	\$800	\$3,640
NHCE 4	30	\$35,000	\$500	\$2,730	\$800	\$3,530
NHCE 5	25	\$30,000	\$0	\$2,130	\$800	\$2,930
% to Owners				84.9%	99.2%	96.9%



Two Owners – Maximum in Both Plans

